



Public Safety

Elevating Connectivity Solutions, Empowering your Success



Customer Pain Points	How FrontierUS Solves Them
High-level security is essential for protecting crime scene and first responder information	High security PepVPN with Drop-in mode allows easy integration into existing networks
Public Safety departments require specific communication standards (e.g., FirstNet)	Peplink devices are FirstNet certified and can integrate with public safety channels
High bandwidth requirements for sharing real-time surveillance information	Bandwidth Bonding provides affordable high speed connections via multi-cellular routers
Frequent temporary setups, often with no wired connection available onsite	5G coverage from the three largest US carriers and +800 networks worldwide on a single SIM
Working with multiple vendors and management platforms to complete a solution	Peplink offers complete solutions that cover routers, switches, antennas, access points, etc.

What other **Advantages** does FrontierUS provide?

- Additional revenue generated by offering data services
- ICVA can be purchased if InControl 2 must be hosted in-house
- Combine Private (e.g. B14) & Commercial 5G/LTE under the same connection
- Reduce cost and overhead by shipping plug & play devices with active SIM cards
- Expand your target market by offering hardware solutions bundled with data services



What **Objections** do prospects raise on sales calls?

Specific Questions:

- Do we have proper certifications?
- What security features does Peplink provide?
- Do we act according to government regulations?

Common Requirements:

- Physical demos
- Rapid deployment
- Consistent internet for security cameras / stations

